Please use this form if you want the Hong Kong Offer Shares to be issued in your name 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

Staple your payment here 請將股款 緊釘在此

This Application Form uses the same terms as defined in the prospectus of Shanghai Dongzheng Automotive Finance Co., Ltd.* (the "Company") dated March 14, 2019 (the "Prospectus"). 本申請表格使用上海東正汽車金融股份有限公司(「本公司」)於 2019年3月14日刊發的招股章程(「招股章程」)所

界定的相同詞語。

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act.

本申請表格及招股章程概不構成在香港以外司法權區要約出售或游說要約購買香港發售股份。若無根據美國證 券法登記或豁免登記,香港發售股份不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is no extraited under the law of that jurisdiction.

任何根據當地法例不得發送、派發或複製本申請表格及招股章程的司法權區內概7 身發送或方式,也不論全部或部分)本申請表格及招股章程。

Copies of the Prospectus, all related Application Forms and the other documents speed in . rument. Nelivered to the Registrar of Companies and Available for Inspection" section in Appendix VII to the specific that the Registrar of Companies in Hong Kong as required by section 342C of the Companies and in the section 342C of the Companies and Available for Inspection and in the section 342C of the Companies and Available for Inspection and Inspection ristered by an ndin, on and Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). Hong Kong Exch. res. d Clearing imited. Exchange of Hong Kong Limited (the "Stock Exchange"), Hong Kong Securities Clear Group of the Securities and Futures Commission of Hong Kong (the "SFC") and the Pegistrar of Securities and Futures Commission of Hong Kong (the "SFC") and the Pegistrar of Securities and Futures Commission of Hong Kong (the "SFC") and the Pegistrar of Securities (the Securities and Futures Commission of Hong Kong).

the Securities and Futures Commission of Hong Rong (the SPC) and the registral of hipper in responsibility for the contents of these documents. 招股章程、所有相關申請表格及招股章程附錄七「送呈公司註冊」 是下文借查文件」 等所述。 1、《件已根據香港法例第32章公司(清盤及雜項條文)條例第342C條規定 是一步 一 1、 「處處長登」。 香港 易及結算所有限公司、香港聯合交易所有限公司(「聯交所」)、香港中央結 有 公司 香港結算」)、 港證券及期貨事務監察委員會(「證監會」)及香港公司註冊處處長對此等文件的「各世」」。

Shanghai Dongzheng Automotive Fina re Co. 上海東正汽車金融『份有限

(a joint stock company incorporated in the Peopl 's Repulic of China h limited liability) (於中華人民。 · 國註冊。 立之 设份有限公司)

> Stock Co. 股份代號 2710

Maximum Off

HK\$6.30 per H Share plus brokerage of 1.0%, SFC nsaction levy of 0.0027% and Stock Exchange rading fee of 0.005% (payable in full on application in Hong Kong dollars, subject to refund).

每股H股6.30港元,另加1.0%經紀佣金、0.0027% 證監會交易徵費及0.005%聯交所交易費(須於申請時 以港元繳足,多繳款項退還)。

You should read this Application 1 in co. anction ath the Prospectus, which contains further information on the application procedures

本申請表格應與招股章程一併閱讀。 招股章程尚有關於申請程序。

申請表格 oplication Form

Ive Finance Co., Ltd.* To: Sanghai Dongzhen Au. Joint Sponsors oint Glob rdi

Joint Lead Mana rs The Hong Kong Inderwriters

Applicants' ation

I/We agree to he terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the "Effect of completing and submitting this Application Form" section of this Application Form.

Warning: Only one application may be made for the benefit of any person (other than an application (if any) made either through the Blue Form eIPO service via www.eipo.com.hk or on a BLUE Application Form in the capacity as a Qualifying ZhengTong Shareholder). Please refer to the last four bullets of "Effect of completing and submitting this Application Form" section.

致:上海東正汽車金融股份有限公司 聯席保薦人 聯席全球協調人 聯席賬簿管理人 聯席牽頭經辦人 香港包銷商

申請人聲明

本人/吾等同意本申請表格及招股章程的條款及條件 以及申請程序。見本申請表格「填交本申請表格的效

警告:任何人士只限作出一次為其利益而進行的認購申請(通過www.eipo.com.hk採用藍表eIPO服務或以合資格正通汽車股東身份採用藍色申請表格提出的申 請(如有)除外)。請參閱「填交本申請表格的效用 |--節最後四點。

Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

Signed by (all) applicant(s) (all joint applicants must sign):	For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀				
由(所有)申請人簽署(所有聯名申請人必須簽署):	Broker No. 經紀號碼	Broker's Chop 經紀印章			
Date: 日期: D目 M月 Y年 Number of Hong Kong Offer Shares applied for (not more than 26,667,000 H Shares) 申請香港發售股份數目(不超過26,667,000股H股股份)	Cheque/banker's cashier order	number 票/銀行本票號碼			
Total amount 總額 HK\$ 港元	Name of bank on which che drawn (see "How to mak our /銀行本票的銀行名稱(九	ra, "tio, secus 明古西			
Name in English (in BLOCK letters) 英文姓名/名稱(正楷)		-KH			
Family name or company name 姓氏或公司名稱	Forename(s)				
Name in Chinese 中文姓名/名稱					
Family name or company name 姓氏或公司名稱	Forer . 文字				
Occupation in English 職業(以英文填寫)	Hong Kong Land Card Land Registration No. (Land See a land Early	ussport No./Hong Kong Business as appropriate) 香港身份證號碼/ * (請刪除不適用者)			
Names of all other joint applicants in English (if any, in BLOCK lea 所有其他聯名申請人的英文姓名/名稱(如有,正楷) 1) 2)	Ho. Jong Lentity Card No./P Regisu	Passport No./Hong Kong Business pint applicants* (Please delete as 青人的香港身份證號碼/護照號 除不適用者)			
Hong Kong address in English and applicant only) 香港地址(以英文共寫) 話號碼 名申請	3) should give the address and the 、須填寫排名首位申請人的地址				
77	, , ,				
	Telephone No. 電話號碼				
For Nominees: You will ': treat as applying for your own bene't if you do not core 'ete this section. Please provide an accent number on tiffic code for each (joint) beneficial owne. 代名人若不填寫本節,是項認購申請將視作局 閣下利益計出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。 ADDRESS LABEL 地址標貼 (Your name(s) and address in Hong Kong in BLOCK letters 請用英文正楷填寫姓名/名稱及香港地址)					
For Internal use 此欄供內部使用					

Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

* (1)An individual must provide his Hong Kong Identity Card number or, if he does not hold a Hong Kong Identity Card, his passport number. A body corporate must provide its Hong Kong Business Registration number. Each joint applicant must provide its or his relevant number. The Hong Kong Identity Card number(s)/passport number(s)/Hong Kong Business Registration number(s) will be transferred to a third party for checking the Application Form's validity.

個別人士須填寫其香港身份證號碼或(如非香港身份證持有人)護照號碼。法/ 團體須填寫其香港商業登記號碼。每名聯名申請人均須提供其相關號碼。該等香港身份證號 高/護照號碼/香港商業登記號碼將轉交第三方以核實申請表格的有效性。

- (2) Part of the Hong Kong Identity Card number/passport number of you or, for join opplie is, be fit -named applicant may be printed on your refund cheque (if any). Your banker may regime affication of your Kong Identity Card number/passport number before you can cash your refund charge.
- (3) If an application is made by an unlisted company and:
 - the principal business of that company is dealing in so vites; ar
 - you exercise statutory control over that company,

then the application will be treated as being made for your bene. 倘若申請人是一家非上市公司,而:

- 該公司主要從事證券買賣業務;及
- 閣下對該公司可行使法定控制權

是項申請將視作為 閣下的利益提出。

This page is cention veleft be ank 此乃白,特急。

Please use this form if you want the Hong Kong Offer Shares to be issued in your name

How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

Shanghai Dongzheng Automotive Finance Co., Ltd.* (Stock Code 2718)							
(HK\$6.30 per Hong Kong Offer Share)							
	NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS						
No. of	Amount	No. of	Amount	No. of	Amount	, of	Amount
Hong Kong	payable on	Hong Kong	payable on	Hong Kong	payable on	H. Kor	vable on
Offer Shares	application	Offer Shares	application	Offer Shares	application	Offer	a _i 'ication
applied for	HK\$	applied for	HK\$	applied for	HK\$	'ied'	V¢
1,000	6,363.49	25,000	159,087.13	300,000	1,909,045.53	6,000 000	38,1 910.60
2,000	12,726.97	30,000	190,904.55	400,000	54 394.04	7/ 3,	4,5 ,395.70
3,000	19,090.46	35,000	222,721.98	500,000	.81 12.55	00,000	ىر,907,880.80
4,000	25,453.94	40,000	254,539.40	600,000	5,00 .06	9,0 000	<i>√</i> 7,271,365.90
5,000	31,817.43	45,000	286,356.83	700,00	+,4 ,430	10,000, '0	63,634,851.00
6,000	38,180.91	50,000	318,174.26	70,000	10, 20, 18	20,000,000	127,269,702.00
7,000	44,544.40	60,000	381,809.11	9' 10	5,727 56.5	∠0,067,000(1)	169,695,057.17
8,000	50,907.88	70,000	445,443.96	1,000,0	,363.4 0		
9,000	57,271.37	80,000	509,078.81	2,000,000	2,726,970		
10,000	63,634.85	90,000	572,713.66	2 000,000	15, 30,455 0		
15,000	95,452.28	100,000	626,348.51	4,6 00	25,45. 10.40	(1) Maximum nu	umber of Hong Kong
20,000	127,269.70	200,000	7.02	5 / 50,000	31,817,425.50	Offer Shares	you may apply for.

- 2. Complete the form in English in BLOCK letters a. ign it. any written signatures will be accepted (and not by way of personal chop).
- 3. Staple your cheque or banker's cashier der to the form. Each application for the Hong Kong Offer Shares must be accompanied by either separation will be rejected if your cheque or banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

The cheque must:

Banker's cashier order must:

- be in Hong Kong dollar
- not be post-d .eu.
- b. de pa able to Ting Hong Nominees Limited Dongzheng AFC Public Offer";
- be crossed "Acc nt P: yee Only";
- You Hong Kong dollar bank account in Ho ; Kong; and
- show your a count name, which must either be prepried on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name.
- be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the first-named applicant's name.

Please use this form if you want the Hong Kong Offer Shares to be issued in your name

4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) to one of the collection boxes at any of the following branches of:

DBS Bank (Hong Kong) Limited

	Branch Name	Address
Hong Kong Island	Head Office	G/F, The Center, 99 Queen's Road Central
	Queen's Road East -	Shop A, G/F, Jonsim Place, 228 Qi en's Road East,
	DBS Treasures Centre	Wanchai
	North Point Branch	G/F, 391 King's Road, North Pc t
	Happy Valley Branch	G/F, 18A-22 King Kwong Set, In the Valle
Kowloon	Amoy Plaza Branch	Shops G193-195, Amoy 1 77 / Ngau Tau K Koad, Ngau Tau Kok
	Mei Foo Branch	Shops N26A & LoP Stage V, ei Fo S Chuen, 10 & 12 No. Stage V
	Nathan Road -	2/F, Wofe Crain cir' Bu ling,
	SME Banking Centre	574-2 S. A. A. J. Jor kok
	Kowloon Bay -	Shop Cheve er Comercial Centre,
	SME Banking Centre	8 Wang H Poad, V N pop ay
New Territories	Tuen Mun Town Plaza -	Shop 23, G/1 1. h Mr. Town Plaza (II),
	SME Banking Centre	7 Tuen ang Street, Juen Mun
	Yuen Long Branch	C 7.7-5 Tai Tong Road, Yuen Long

CMB Wing Lung Bank Limited

	Branch Name	dress		
Hong Kong Island	Head Office	45 Des Voeux Road Central		
	Johnston Road Bi h	118 Johnston Road		
	Central On t Brand	189 Des Voeux Road Central		
Kowloon	Tsi o Tsui x och nce Ec rd Branch	1 Carnarvon Road 17 Lai Chi Kok Road		
New Territories	Tsu Wan Franch	251 Sha Tsui Road		
	Tool I am a functi	201 200 1000		

5. You Applica on F can be lodged at these times:

Th L sday, March 14, 2019 — 9:00 a.m. to 5:00 p.m. Friday, March 15, 2019 — 9:00 a.m. to 5:00 p.m. Saturday, March 16, 2019 — 9:00 a.m. to 1:00 p.m. Monday, March 18, 2019 — 9:00 a.m. to 5:00 p.m. Tuesday, March 19, 2019 — 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is by 12:00 noon on Tuesday, March 19, 2019. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in the section headed "How to Apply for Hong Kong Offer Shares and Reserved Shares – D. Effect of Bad Weather on the Opening and Closing of the Application Lists" of the Prospectus.

如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

申請手續

1. 使用下表計算 閣下應付的款項。 閣下申請認購的股數須至少為1,000股香港發售股份,並為下表所列的其中一個數目,否則不受理。

上海東正汽車金融股份有限公司(股份代號 2718)							
	(每股香港發售股份6.30港元)						
可供申請認購股份數目及應繳款項							
申請認購的	申請時	申請認購的	申請時	申請認購的	申請時	非 認購 於	申請時
香港發售	應繳款項	香港發售	應繳款項	香港發售	應繳款項	香泡 .)、數款項
股份數目	港元	股份數目	港元	股份數目	港元	""个數	#
1,000	6,363.49	25,000	159,087.13	300,000	1,909,045.53	6,000 000	38,1 910.60
2,000	12,726.97	30,000	190,904.55	400,000	54′ 394.04	7' J, ?	4,5 ,395.70
3,000	19,090.46	35,000	222,721.98	500,000	.61/12,55	00,000	ىن,907,880.80
4,000	25,453.94	40,000	254,539.40	600,000	5,00 .06	9,0、 000	<i>5</i> 7,271,365.90
5,000	31,817.43	45,000	286,356.83	700,00	+,4 ,430	10,000, '0	63,634,851.00
6,000	38,180.91	50,000	318,174.26	70,00	Jar . 60 18	20.000,000	127,269,702.00
7,000	44,544.40	60,000	381,809.11	9' 10	5,727 ,6.5,	∠o,067,000 ⁽¹⁾	169,695,057.17
8,000	50,907.88	70,000	445,443.96	1,000,0	,363.4 0		
9,000	57,271.37	80,000	509,078.81	2,000,000	2,726,970		
10,000	63,634.85	90,000	572,713.66	3 000,000	1, 70,455		
15,000	95,452.28	100,000	626,348.51	4,6 30	25,45. 10.40	(1) 閣下可申	請認購的香港
20,000	127,269.70	200,000	77.02	5.0,000	31,817,425.50	發售股份	最高數目。

- 2. 以英文正楷填妥及簽署申請表格。只接納親 *名(小舟以個人印章代替)。
- 3. 閣下須將支票或銀行本票釘於表 一。每、香港發售股份申請須附一張獨立開出支票或一張獨立開出銀行本票。支票或銀行本票业 符合、下所有規定,否則有關的認購申請不獲接納:

支票必須:

銀行本票必須:

- 為港元;
- 不得為期票;
- 註門抬頭/烏[清 代理, 月限公司-東正金融公開發售];
- 劃線註明「只准、抬. 、賬戶」;
- 從 閣下左季》 元銀行賬戶中開出;及
- 服戶名稱,而該賬戶名稱必須 已預印在支下上,或由有關銀行授權的人士 在支之一音。賬戶名稱必須與 閣下姓名/ 名稱相同。如屬聯名申請,賬戶名稱必須與 排名首位申請人的姓名/名稱相同。
- 須由香港持牌銀行開出,並由有關銀行授權的人士在銀行本票背面簽署核證 閣下姓名/名稱。銀行本票所示姓名/名稱須與 閣下姓名/名稱相同。如屬聯名申請,銀行本票背面所示姓名/名稱必須與排名首位申請人的姓名/名稱相同。

如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

4. 請撕下申請表格,對摺一次,然後將填妥的申請表格(連同支票或銀行本票)投入下列任何一家 分行特設的收集箱:

星展銀行(香港)有限公司

分行名稱 地址

港島區 總行 地下

皇后大道東-灣仔皇后大道東228號中華、厦地TA舖

星展豐盛理財中心

北角分行 北角英皇道 391 號地入

跑馬地分行 跑馬地景光街18A-1號 下

九龍區 淘大商場分行 牛頭角牛頭角上了77號海、产 3 19 19 號舖

美孚新邨分行 美孚新邨第 4 净 6 道 10-1 號 N. 4-N26B 舖

6號

新界區 屯門市廣場一 屯門屯 3號屯 市廣場第2期地下23號舖

中小企業銀行

元朗分行 元 元 大棠道 1-5 流地下

招商永隆銀行有限公司

分行名稱地址

港島區 總行 德輔道中45號

莊士敦道分行 莊士敦道118號 中區分內 德輔道中189號

九龍區 天心 分行 加拿分道4號

大子分 荔枝角道17號

5. 門下的於下河時「沙」申請表格:

9年3月14日(星期四) - 上午九時正至下午五時正

2019年3月15日(星期五) - 上午九時正至下午五時正

2019年3月16日(星期六) - 上午九時正至下午一時正

2019年3月18日(星期一) - 上午九時正至下午五時正

2019年3月19日(星期二) - 上午九時正至中午十二時正

6. 截止遞交申請的時間為2019年3月19日(星期二)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請,唯一會影響此時間的變化因素為當日的天氣情況(詳見招股章程「如何申請香港發售股份及預留股份-D.惡劣天氣對開始及截止辦理申請登記的影響|一節)。



Shanghai Dongzheng Automotive Finance Co., Ltd.* 上海東正汽車金融股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your application

A. Who can apply

- You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address
- 2. If you are a firm, the application must be in the individual members' names.
- 3. The number of joint applicants may not exceed 4.
- If you are a body corporate, the application must be signed by a duly authorised officer, who must state his or her representative capacity, and stamped with your corporation's chop.
- You must be outside the United States, not be a U.S. Person (as defined in Regulation S) and not be a legal or natural person of the PRC (except qualified domestic institutional investors.
- Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are:
 - an existing beneficial owner of Shares in the Company;
 - a Director or chief executive officer of the Company;
 - an associate of any of the above persons;
 - a connected person of the Company or wing me a connected person of the Company immediate.
 on completion of the Global Offering;
 - have been allocated or have applied for or indicated an interest in any International Offer Shares or otherwise participated in International Offering in respect of Reserved Shares applied for a ursuant Preferential Offering).

B. If you are a nominee

You, as a nominee, may make more the application of the Hong Kong Offer Shares by: (i) givin elect instruct to HKSCC via Central Clearing and ment Symmetry ("CCA") (if you are a CCASS Participe 11), ii) using HITE YELLOW Application Form 1 lodge than of application in your own name on behalf formers the statement of the stateme

C. Effect of completing and submitt. his Application Form

By completing an sucting this fation Form, you (and if you re joint a licant hof yo jointly and severally) for your as an ent of a new on behalf of each person for whom you act:

- undertake to exe all devant documents and instruct and and form, and/or the Joint Global Coordinators or nominees), as agents of the Company, to execute any a liments for you and to do on your behalf all things necess y to register any Hong Kong Offer Shares allocated to ou in your name or in the name of HKSCC No.
- agree o comply with the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), the Articles of Association of the Company, the Special Regulations and the PRC Company Law:
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations

- contained in the Prospectus it taking y application and will not rely on any other formation presentations except those in any symbols.
- confirm that you are a se of the second the Global Offering in the Propectus,
- agree that none of a Corrany, the same Sponson and S
 - nder ke and or the person(s) for whose penefit you be made be application have not applied for or or in ed a anterest for, and will not apply for the person or in the person of a penefit you be a penefit for, and will not apply for the person of the pers
- agree to disc. se to the Company, our H Share Registrar, the receiving banks and the Relevant Persons any personal dat which they may require about you and the person(s) for w' see benefit you have made the application;
 - and the laws of any place outside Hong Kong apply to your application, **agree** and **warrant** that you have complied with all such laws and none of the Company nor the Relevant Persons will breach any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form:
- agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- agree that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) and are not a U.S. person (as defined in Regulation S);
- warrant that the information you have provided is true and accurate:
- agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- authorize the Company to place your name(s) or the name of the HKSCC Nominees on the Company's H Shares register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to send any H Share certificate(s) and/or any e-Refund payment instructions and/or any refund cheque(s) to you or the first—named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you are eligible to collect the H Share certificate(s) and/or refund cheque(s) in person;
- declare and represent that except for an application made by a Qualifying ZhengTong Shareholder under the Preferential Offering, this is the only application made and the only application intended by me/us to be made to benefit me/us or the person for whose benefit I am/we are applying;

Please use this form if you want the Hong Kong Offer Shares to be issued in your name

- understand that the Company and the Joint Global Coordinators will rely on your declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit) warrant
 that no other application has been or will be made for your
 benefit on a WHITE or YELLOW Application Form or by
 giving electronic application instructions to HKSCC or to the
 White Form eIPO Service Provider by you or by any one
 as your agent or by any other person (except in respect of
 application for Reserved Shares pursuant to the Preferential
 Offering); and
- (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC (except in respect of application for Reserved Shares pursuant to the Preferential Offering) and (ii) you have due authority to sign the Application Form or give electronic application instructions on behalf of that other person as their agent.

D. Power of attorney

If your application is made through an authorised attorney, the Company and the Joint Global Coordinators may accept or reject your application at their discretion, and on any conditions they think fit, including evidence of the attorney's authority. The Company and the Joint Global Coordinators, as the Company's agents, will have full discretion to reject or accept any application, in full or in part, without giving any reason.

Determination of Offer Price and Allocation of Hong (Ac Offer Shares

The Offer Price is expected to be fixed on or around Tuesday, March 2019. Applicants are required to pay the maximum Offer Price of HK\$6.5 for each Hong Kong Offer Share together with 1% brokerage 0027% SFC transaction levy and 0.005% Stock Exchange trading fe Price is not agreed between the Company and the Joint Global Coording (for themselves on behalf of the Underwriters) on or before day, March 25, 2019, the Global Offering will not proceed and will lapse.

Applications for Hong Kong Offer Shares v... be procured no allotment of any Hong Kong Offer Shares win. made u. be application lists close.

The Company expects to announce the fixed C. Price, the Adication o offering, the level of interest in the Internation evel of applications the Pre under the Hong Kong Public Offering aial Offering and er Shales and the Reserved the basis of allocation of the Tang Kong Shares on Monday, Mar 11 22 19 in Sc China Morning Post (in es (in Conese), the website of the English), H Kong F nomic and the Company's website at Stock F mans at ww nkey lew. www ongzhengafc.com. Re lts of ocations, and the Hong Kong Ider y Card/passport/Hong ng usiness registration numbers of e application will be available on the above succ websik

The allocation of Offer States between the Hong Kong Public Offering and the International Off ang will be subject to reallocation as described in the section are of the Global Offering — Reallocation and clawback" in the Lospectus. In particular, the Joint Global Coordinators and the Joint Sponsors may reallocate Offer Shares from the International Offering to the Hong Kong Public Offering to satisfy valid applications under the Hong Kong Public Offering. In accordance with Guidance Letter HKEX-GL91-18 issued by the Stock Exchange, if such reallocation is done other than pursuant to Practice Note 18 of the Listing Rules, the total number of Offer Shares available under the Hong Kong Public Offering shall not be increased to more than 106,668,000 Offer Shares, representing two times the number of Offer Shares initially available for subscription under the Hong Kong Public Offering and approximately 20% of the total number of Offer Shares initially available for subscription under the Global Offering, and the final Offer Price shall be fixed at the low end of the Offer Price range (that is, HK\$4.20 per Offer Share) stated in the Prospectus.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you apply for 1,000,000 or more Hong Kong Offer Shares, you may collect it/them in person from: Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Monday, March 25, 2019 or such other date as notified by us in the newspapers.

If you are an individual who is eligible for personal collection, you must not authorise any other person to collect for you. If you are a corporate applicant which is eligible for personal concition, your authorised representative must bear a letter of authorise on from your corporation stamped with your corporation's chop. By individual and authorised representatives must produce, at the tity of collination evidence of identity acceptable to Computershare.

If you do not collect your ref d chex (and H tifficate(s)) personally within the time personally within the time personally ecified on the Applic on Form by ordinary post at your own risk.

If you apply for less cheque(s) and/or H are crtificate(s) (w. re app. b.c) will be sent to the address range and at your or risk.

Refund of y ar her

If you is not recay as a Kor Offer Shares or if your application is accepting if art, are a simple stated in the you your application monies and ing the relief of 1% rokerage, 0.0027% SFC transaction levy as 0.00 k Excharge training feel without interest. If the Offer Price is less to be Mar and Offer rice, the Company will refund to you the surplus a ration more established in the section headed with the poly for Hong and Offer Shares and Reserved Shares — H. spatch Collection of H. Share Certificates and Refund Monies" of the

Ap. "on by HKSCC Nominees Limited ("HKSCC Nominees")

Where pplication Form is signed by HKSCC Nominees on behalf of rsons who have given electronic application instructions to apply for the Vong Offer Shares, the provisions of this Application Form which are consistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail.

Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this form is signed by HKSCC Nominees:

- "Applicants' declaration" on the first page;
- "Warning" on the first page;
- "If you are a nominee";
- All representations and warranties under the "Effect of completing and submitting this Application Form" section, except the first one regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares;
- "If your application for Hong Kong Offer Shares is successful (in whole or in part)"; and
- "Refund of your money".

The following sections in the section headed "How to Apply for Hong Kong Offer Share and Reserved Share" of the Prospectus are inapplicable where this form is signed by HKSCC Nominees:

- "7. How many applications may be made"; and
- "F. Circumstances in which you will not be allocated Hong Kong Offer Shares and/or Reserved Shares".

Effect of the Information You Give to Computershare Hong Kong Investor Services Limited

Computershare Hong Kong Investor Services Limited and its related bodies' corporate, directors, officers, employees and agents ("Representatives") expressly disclaim and exclude to the maximum extent permitted by law any liability for any loss or damage suffered or incurred by the applicant or any other person or entity however caused relating in any way to, or connected with, any information provided by or on behalf of the applicant on or in connection with this document or any services provided hereunder, or any other written or oral communication provided by or on behalf of the applicant in connection with this document or any services provided hereunder. This includes, without limitation, any errors or omissions in such information however caused, or the Representatives or any other person or entity placing any reliance on such information or any documentation, image, recording or reproduction of such information, or its accuracy, completeness, currency or reliability.

計 东正金融

DONGZHENG AFC

Shanghai Dongzheng Automotive Finance Co., Ltd.* 上海東正汽車金融股份有限公司

(於中華人民共和國註冊成立之股份有限公司)

全球發售

申請條件

甲. 可提出申請的人士

- 1. 閣下及 閣下為其利益提出申請的人士必須年滿 18歲並有香港地址。
- 2. 如 閣下為商號,申請須以個別成員名義提出。
- 3. 聯名申請人不得超過四名。
- 如 閣下為法人團體,申請須經獲正式授權人員 簽署,並註明其所屬代表身份及蓋上公司印鑑。
- 閣下必須身處美國境外,並非美國人(定義見S 規例),亦非中國法人或自然人(合資格境內機構 投資者除外)。
- 除上市規則批准外,下列人士概不得申請認購任何香港發售股份:
 - 本公司股份的現有實益擁有人;
 - 本公司的董事或最高行政人員;
 - 上述任何人士的聯繫人;
 - 本公司關連人士或緊隨全球發售完成後成 為本公司關連人士的人士;
 - 已獲分配或已申請或表示有意申請國 售股份或以其他方式參與國際發售(根據 先發售申請預留股份除外)。

乙. 如 閣下為代名人

丙. 填交本申請表格的效用

- 同意遵守 港法例第622章公司條例、香港法例 第一公司(清盤及雜項條文)條例、本公司的 組織卓程細則、特別規定以及中國公司法;
- 確認 閣下已細閱招股章程及本申請表格所載的 條款及條件以及申請程序,並同意受其約束;
- 確認 閣下已接獲及細閱招股章程,提出申請 時也僅依據招股章程載列的資料及陳述,而除 招股章程任何補充文件外,不會依賴任何其他 資料或陳述;
- 確認 閣下知悉招股章程內有關全球發售的限制;

- 同意本公司、聯席保薦/、聯席名 協調人、聯席展籍管理人、聯席奉「經辦」、自首商、正通汽車、彼等或本公司各自 、高、職員或代表、或參與全域發展 加任 工作 工作 相關人士」)及香港中央 "券" 记有限 司(「中 股牙」) 現時及日後均毋須 並非載於打造 及其任何補。文/)的任何負「ア」、負」
- - 若如香港、外任何地方的法例適用於 閣下的申請,則同意及保證 閣下已遵守所有有關法例,且下公司及相關人士概不會因接納 閣下的購買 的,或 閣下在招股章程及本申請表格所載的條款及條件項下的權利及責任所引致的任何行動,而違反香港境外的任何法例;
- 同意 閣下的申請一經接納,即不得因無意的失 實陳述而撤銷;
- 同意 閣下的申請受香港法例規管;
- 聲明、保證及承諾:(i) 閣下明白香港發售股份不曾亦不會根據美國證券法登記;及(ii)閣下及 閣下為其利益申請香港發售股份的人士均身處美國境外(定義見S規例)且並非美國人(定義見S規例);
- 保證 閣下提供的資料真實及準確;
- 同意接納所申請數目或根據申請分配予 閣下但 數目較少的香港發售股份;
- 授權本公司將 閣下的姓名或香港結算代理人的名稱列入本公司H股股東名冊,作為 閣下獲分配的任何香港發售股份的持有人,並授權本公司及/或其代理以普通郵遞方式按申請所示地址向 閣下或聯名申請的首名申請人發送任何股票及/或任何電子退款指示及/或退款支票,郵誤風險由 閣下承擔,除非 閣下已符合資格親身領取股票及/或退款支票;
- 聲明及表示(合資格正通汽車股東根據優先發售作出申請除外)此乃本人/吾等為本身或本人/ 吾等為其利益提出申請的人士提出及擬提出的唯一申請;
- 明白本公司及聯席全球協調人將依據 閣下的聲明及陳述而決定是否向 閣下分配任何香港發售股份,閣下如作出虛假聲明,可能會被檢控;

如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

- (如本申請為 閣下本身的利益提出)保證 閣下或作為 閣下代理的任何人士或任何其他人士不曾亦不會為 閣下的利益以白色或黃色申請表格或向香港結算或白表 eIPO服務供應商發出電子認購指示而提出其他申請(有關根據優先發售申請預留股份除外);及
- (如 閣下作為代理為另一人士的利益提出申請) 保證(i) 閣下(作為代理或為該人士利益)或該 人士或任何其他作為該人士代理的人士不曾亦不 會以**白色或黃色**申請表格或向香港結算發出電子 認購指示而提出其他申請(有關根據優先發售申 請預留股份除外);及(ii) 閣下獲正式授權作為 該人士的代理代為簽署本申請表格或發出電子認 購指示。

丁. 授權書

如 閣下透過授權人士提出申請,本公司及聯席全球協調人可按其認為合適的條件(包括出示獲授權證明) 酌情接納或拒絕 閣下的申請。本公司及本公司的代理人聯席全球協調人將可全權拒絕或接納任何申請的全部或部分,而毋須申述任何理由。

釐定發售價及香港發售股份的分配

預期發售價於2019年3月19日(星期二)或前後釐定。申請人須繳付每股香港發售股份6.30港元的最高發售價,另加1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費。倘若本公司與聯席全球協調人(為其本之代表包銷商)並無於2019年3月25日(星期一)或之前協定等價,全球發售將不會進行並將告失效。

截止登記認購申請前,概不處理香港發售股份的 發任何香港發售股份。

本公司預期於2019年3月25日(星期一)在下。早報(5文)、香港經濟日報(中文)、聯交所網立 w.hkex s.hl. 及本公司網站 www.dongzhengafc.co m公 定發 k. 國際發售踴躍程度、香港公開發 優先發 "睫水斗香港發售股份及預留股份分配 準。 型結果 及成功申請人的香港身份證/護照 商業登 地碼(如適用)亦同於上述網站公佈。

如 閣下成功申請認購香港發售股份(全部或部分)

如 閣下申請認購1,000,000股或以上香港發售股份 , 閣下可於2019年3月25日(星期一)上午九時正至下午一時正或本公司在報章上公佈的其他日期 , 親身前往香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712至1716室)領取股票。

如 閣下為個人申請人並合資格親身領取 , 閣下不得授權任何其他人士代領。如 閣下為公司申請人並合資格派人領取 , 閣下的授權代表須攜同蓋上公司印鑑的授權書領取。個人申請人及授權代表領取股票時均須出示香港中央證券登記有限公司接納的身份證明文件。

如 閣下並無在指定領取時間內親身領取退款支票及/或 股票,有關退款支票及/或股票將會立刻寄往本申請表格 所示地址,郵誤風險由 閣下承擔。

如 閣下申請認購1,000,000股以了香港發展股份, 閣下的退款支票及/或股票(如適用 +於20' + 月25日(星期一)或之前以普通郵遞方。客往人 等 等格所 地址,郵 誤風險由 閣下承擔。

退回款項

香港中央結 理人) 有 限、司(「香港結算代理人」) 提出的申請

f、本、、表格山香、等算代理人代表發出電子認購指示申香港及售股份的人工簽署,本申請表格與招股章程不符上大將不利用,且以招股章程所述者為準。

在不, 段一般應用的前提下,本申請表格的以下部分 香港結算代理人作簽署人的情況下並不適用:

- 第一頁的「申請人聲明」;
- 第一頁的「警告」;
- 「如 閣下為代名人」;
- 「填交本申請表格的效用」一節項下的所有陳述及保證,惟首項有關以申請人名義登記香港發售股份及簽署使申請人登記成為香港發售股份持有人的文件除外:
- 「如 閣下成功申請認購香港發售股份(全部或部分)」;及
- 【退回款項」。

招股章程「如何申請香港發售股份及預留股份」一節的以下 部分在香港結算代理人作簽署人的情況下並不適用:

- 「7. 許可申請的數目」;及
- 「F. 閣下不獲配發香港發售股份及/或預留股份的情況」。

閣下提供給香港中央證券登記有限公司的資訊的有關影響

香港中央證券登記有限公司和其有關連的法人團體、董事、高級人員、僱員及代理人(「代表」)在法律所容許的最大限度內明確卸棄及免除在任何方面與申請人或代表申請人在此文件提供的或與此文件或在此文件下提供的任何服務相關的任何資料,或任何申請人或代表申請人提供與此文件或在此文件下提供的任何服務相關的任何其它書面或口頭通訊,有關或相關由申請人或任何其他人士或實體所遭受或招致不論如何造成的任何損失或損害的任何法律責任。此包括,但不限於,該等資料中不論如何造成的任何錯過或遺漏,或代表或任何其他人士或實體對該等資料或任何該等資料的文件記錄、影像、記錄或複製品作出的任何依據,或其準確性、完整性、合時性或可靠性。

Personal Data

Personal Information Collection Statement

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

1. Reasons for the collection of your personal data It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H

Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of H Share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inf the Company and the H Share Registrar immediate of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the securities holders may be held, processed, and/or stored (by whatev reans) the following purposes:

- processing your application and fund graph, where applicable, verification of continuous the terms and application cedure. It out this Application Form and the Prospectus and announcing results of a mation of Hong Kong Offer Shares;
- compliance with licable wand regulations in Hang Kon and there:
- gistering new is use ansfers into or out of the names of sec vies' holders including, where continues;
- holders of the () pdating the register of securities'
- verifying secvaties holders' identities;
- establis. .g benefit entitlements of securities' holders of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and securities' holders profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the

H Share Registrar to discharge their obligations to securities' holders and/or regulators and/or any other purposes to which the securities' holders may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the securities holders will be kept confidential but the Company and H Share Registrar may, to the extent necessary for chieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Yong) he erson data to, from or with any of the following:

- the Company's aptinted gents uch as advisers, receiving bath as and over eas incipal share registrary
- where app and for secules review a deposition of the secule of the secule of the purposes of operator of the secule of the secule of the purposes of operator of the secule of the sec
- company or the Comp
 - structure struct
- any persons or institutions with which the ecurities' holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

4. Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the section headed "Corporate Information" of the Prospectus or as notified from time to time, for the attention of the company secretary, or our H Share Registrar for the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

個人資料

個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請 人和持有人說明有關本公司及其H股證券登記處 有關個人資料和香港法例第486章個人資料(私 隱)條例(「條例」)方面的政策和慣例。

1. 收集 閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或 轉讓或受讓證券時或尋求H股證券登記處的服務 時,必須向本公司或其代理人及H股證券登記處 提供準確個人資料。

未能提供所要求的資料可能導致 閣下申請證券被拒或延遲,或本公司或其H股證券登記處無法落實轉讓或提供服務。此舉也可能妨礙或延遲登記或轉讓 閣下成功申請的香港發售股份及/或寄發 閣下應得的股票及/或退款支票。

證券持有人所提供的個人資料如有任何錯誤 何 立即通知本公司及H股證券登記處。

2. 目的

證券持有人的個人資料可被採用及以上「方式」 有,處理及/或保存,以作下列 \ :

- 處理 閣下的申請及退對 支票(商用) 节 實是否符合本申請表格及、 节章程、列的條 款和申請程序以及公 香港& 设份的分配 結果;
- 遵章 专港及 他步, 均適片, 法律及法規;
- 存置或更新本公司證券持有人的名册;
- 確定本公司證券持有人的受益權利,例如股息、供股和紅股等;
- 分發本公司及其附屬公司的通訊;
- 編製統計數據和證券持有人資料;
- 披露有關資料以便就權益索償;及
- 與上述有關的任何其他附帶或相關目的及/ 或使本公司及H股證券登記處能履行對證券

持有人及/或監管機構承擔的責任及/或證券持有人不時同意的任何其他目的。

3. 轉交個人資料

本公司及其H股證券登記處所持有關證券持有人的個人資料將會保密,但本公司及其H股證券登記處可以在為達到上述任何目之必要情況下,向下列任何人士披露,獲取之轉交 論在香港境內或境外)有關個人資料:

- (如證券一詩人要求記等)、於一生 吉算系統) 香港、原文 港結算 中理 彼等將會就中上 詩 《 元的運作使用 「關個人資料;
- - 、 下所一證。 會及任何其他法定監管機關或 了府部門或遵照其他法例、規則或法規規定 「其心機構;及
- 證券持有人與其進行或擬進行交易的任何人 士或機構,例如彼等的銀行、律師、會計師 或股票經紀等。

4. 個人資料的保留

本公司及其H股證券登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。 無需保留的個人資料將會根據條例銷毀或處理。

5. 查閱和更正個人資料

證券持有人有權確定本公司或H股證券登記處是 否持有其個人資料,並有權索取有關該資料的副 本並更正任何不準確資料。本公司和H股證券登 記處有權就處理任何查閱資料的要求收取合理費 用。

所有查閱資料或更正資料的要求應按招股章程「公司資料」一節所披露或不時通知的本公司註冊 地址送交公司秘書,或向本公司的H股證券登記 處的個人資料私隱事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購指 示,即表示同意上述各項。