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#### ASM PACIFIC TECHNOLOGY LIMITED

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 0522)

## ANNOUNCEMENT OF UNAUDITED 2015 FIRST QUARTER RESULTS FOR THE THREE MONTHS ENDED 31 MARCH 2015

#### A Strong Start To 2015

- Group revenue of US\$394.1 million, representing a growth of 22.6% over the same period last year and a decline of 11.3% against the preceding three months
- Net profit of HK\$284.6 million, representing a growth of 81.6% and 16.8% over the same period last year and the preceding three months, respectively
- Earnings per share of HK\$0.71, representing an improvement of HK\$0.32 and HK\$0.11 over the same period last year and the preceding three months, respectively
- Back-end Equipment revenue of US\$176.2 million, representing a growth of 7.7% over the same period last year and a decline of 9.9% against the preceding three months
- Materials revenue of US\$56.9 million, representing a slight decline of 0.2% and 1.9% against the same period last year and the preceding three months, respectively
- SMT Solutions revenue of US\$161.0 million, representing a surge of 59.6% over the same period last year and a decline of 15.7% against the preceding three months
- Group bookings of US\$464.6 million, representing improvements of 35.6% and 15.2% over the preceding three months and the same period last year, respectively
- Cash on hand of HK\$2.33 billion at the end of March 2015

The Directors of ASM Pacific Technology Limited are pleased to make the following announcement of unaudited results for the three months ended 31 March 2015:

#### **RESULTS**

ASM Pacific Technology Limited and its subsidiaries (the "Group" or "ASMPT") achieved revenue amounting to HK\$3.1 billion (US\$394.1 million) for the three months ended 31 March 2015, which was an increase of 22.6% as compared with HK\$2.5 billion (US\$321.3 million) for the first quarter of 2014 and a contraction of 11.3% from the preceding quarter. The Group's consolidated profit after taxation for the first quarter of 2015 was HK\$284.6 million as compared to a profit of HK\$156.7 million in the corresponding period in 2014, and a profit of HK\$243.7 million in the previous quarter. Basic earnings per share (EPS) for the first quarter of 2015 amounted to HK\$0.71 (first quarter of 2014: HK\$0.39, fourth quarter of 2014: HK\$0.60).

#### FINANCIAL HIGHLIGHTS

		Three months ended		
		31 March	31 December	31 March
		2015	2014	2014
		(Unaudited)	(Unaudited)	(Unaudited)
		HK\$'000	HK\$'000	HK\$'000
	Notes			
Revenue	1	3,055,866	3,445,709	2,493,433
Cost of sales	1	(1,942,731)	(2,137,649)	(1,685,681)
Gross profit	2	1,113,135	1,308,060	807,752
Other income	2	7,674	25,977	1,795
Selling and distribution expenses		(298,111)	(326,975)	(233,649)
General and administrative expenses		(170,803)	(176,496)	(127,256)
Research and development expenses		(281,232)	(314,616)	(235,436)
Other gains and losses		70,438	28,536	(8,923)
Other expenses			(168,400)	-
Finance costs		(37,796)	(38,912)	(6,216)
Profit before taxation	•	403,305	337,174	198,067
Income tax expense		(118,709)	(93,446)	(41,376)
Profit for the period, attributable to owners of the Company	•	284,596	243,728	156,691
	:	•		
Earnings per share	3			
- Basic	<u>:</u>	HK\$0.71	HK\$0.60	HK\$0.39
- Diluted	·	HK\$0.71	HK\$0.60	HK\$0.39

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Three months ended		
	31 March	31 December	31 March
	2015	2014	2014
	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000	HK\$'000
Profit for the period, attributable to owners of the			
Company	284,596	243,728	156,691
Other comprehensive expense - exchange differences on translation of foreign operations, which may be reclassified subsequently to profit or loss - remeasurement of defined benefit retirement plans, net of tax, which will not be reclassified to profit or loss	(268,447)	(100,381) (52,820)	(8,463)
Other comprehensive expense for the period	(268,447)	(153,201)	(8,463)
Total comprehensive income for the period, attributable to owners of the Company	16,149	90,527	148,228

### Notes:

## 1. Segment Information

An analysis of the Group's revenue and results by operating and reportable segment is as follows:

	Three months ended			
	31 March	31 December	31 March	
	2015	2014	2014	
	(Unaudited)	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	HK\$'000	
Segment revenue from external customers				
Back-end equipment	1,366,290	1,515,669	1,268,637	
Surface mount technology ("SMT") solutions	1,248,098	1,479,841	782,226	
Materials	441,478	450,199	442,570	
=	3,055,866	3,445,709	2,493,433	
Segment profit				
Back-end equipment	171,255	249,138	171,440	
SMT solutions	165,795	236,843	19,306	
- Profit before accounting for amortization	105,775	250,015	17,300	
of fair value increment of assets acquired				
in DEK Business	177,587	275,533	19,306	
- Amortization of fair value increment of				
assets acquired in DEK Business	(11,792)	(38,690)	-	
Materials	41,913	36,406	37,246	
	378,963	522,387	227,992	
Interest income	1,959	2,384	1,193	
Finance costs	(37,796)	(38,912)	(6,216)	
Unallocated net foreign exchange gain (loss)	69,545	30,690	(9,854)	
Unallocated general and administrative expenses	(9,366)	(10,975)	(15,048)	
Other expenses	-	(168,400)	-	
Profit before taxation	403,305	337,174	198,067	
Segment profit %				
Back-end equipment	12.5%	16.4%	13.5%	
SMT solutions				
- Before accounting for amortization of fair				
value increment of assets acquired in				
DEK Business	14.2%	18.6%	2.5%	
- After accounting for amortization of fair				
value increment of assets acquired in				
DEK Business	13.3%	16.0%	2.5%	
Materials	9.5%	8.1%	8.4%	

2. An analysis of the Group's revenue, gross profit and earnings before interest and tax excluding the effect of other expenses and amortization of fair value increment of assets acquired in DEK Business ("EBIT") by business is as follows:

	Three months ended 31 March 2015				
			Total before		Total after
			effect of	Amortization	effect of
			amortization	of fair value	amortization
			of fair value	increment of	of fair value
		SMT	increment of	assets	increment of
	Back-end	Solutions	assets acquired	acquired	assets acquired
	Business	Business	in DEK	in DEK	in DEK
	(Note a)	(Note b)	Business	Business	Business
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue	1,807,768	1,248,098	3,055,866	_	3,055,866
Gross profit	606,790	513,039	1,119,829	(6,694)	1,113,135
EBIT	213,752	237,182	450,934	(11,792)	439,142
Gross profit %	33.6%	41.1%	36.6%		36.4%
EBIT %	11.8%	19.0%	14.8%		14.4%

Three months ended 31 December 2014						
-			Total before			Total after
			effect of other			effect of other
			expenses and		Amortization	expenses and
			amortization		of fair value	amortization
			of fair value		increment of	of fair value
		SMT	increment of		assets	increment of
	Back-end	Solutions	assets acquired	Effect of	acquired	assets acquired
	Business	Business	in DEK	other	in DEK	in DEK
<u>.</u>	(Note a)	(Note b)	Business	expenses	Business	Business
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue	1,965,868	1,479,841	3,445,709	-	-	3,445,709
Gross profit	699,510	634,227	1,333,737	-	(25,677)	1,308,060
EBIT	286,985	293,807	580,792	(168,400)	(38,690)	373,702
Gross profit %	35.6%	42.9%	38.7%			38.0%
EBIT %	14.6%	19.9%	16.9%			10.8%

2. An analysis of the Group's revenue, gross profit and earnings before interest and tax excluding the effect of other expenses and amortization of fair value increment of assets acquired in DEK Business ("EBIT") by business is as follows: - continued

	Three months ended 31 March 2014			
		SMT		
	Back-end	Solutions		
	Business	Business		
	(Note a)	(Note b)	Total	
	(Unaudited)	(Unaudited)	(Unaudited)	
	HK\$'000	HK\$'000	HK\$'000	
Revenue	1,711,207	782,226	2,493,433	
Gross profit	553,500	254,252	807,752	
EBIT	184,269	18,821	203,090	
Gross profit %	32.3%	32.5%	32.4%	
EBIT %	10.8%	2.4%	8.1%	

#### Notes:

- (a) Back-end Business: Back-end Equipment segment and Materials segment
- (b) SMT Solutions Business: Placement Equipment and Printing Equipment (effective from Q3 2014, Printing Equipment is included)

## 3. Earnings per share

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following data:

Three months ended		
31 March	31 December	31 March
2015	2014	2014
naudited)	(Unaudited)	(Unaudited)
HK\$'000	HK\$'000	HK\$'000
284,596	243,728	156,691
Number of Shares (in thousands)		
402,519	400,810	400,631
4	1,759	10
402 523	402 569	400,641
	Nu (402,519	Number of Shares (in thousands)  402,519 400,810  4 1,759

Note: The computation of diluted earnings per share for the three months ended 31 March 2015 did not assume the conversion of the Company's outstanding convertible bonds because the assumed conversion would result in an increase in earnings per share.

#### **REVIEW**

The Group has made a strong start to the year. After a very good performance last year, the Group kept up its momentum to achieve a healthy growth of 22.6% for its billings in the first quarter of this year as compared to the first quarter of last year. Group billings for the quarter amounted to US\$394.1 million (HK\$3.06 billion), a contraction of 11.3% from the fourth quarter of last year given that the first quarter is typically a slow period.

Group bookings rebounded from the fourth quarter of last year, achieving a strong growth of 35.6% quarter-on-quarter. Group bookings amounted to US\$464.6 million, which represented a growth of 15.2% as compared to the same period a year ago.

The book-to-bill ratio, representing net bookings over billings, was 1.18 for the first quarter of 2015. The order backlog as of the end of the first quarter remained at a high level, increasing to US\$431.9 million (HK\$3.35 billion). This was an improvement of 19.4% as compared to the order backlog at the end of last year.

In particular, bookings in the Back-end Equipment Segment experienced a quarterly surge of 55.0%, and also grew by 4.4% as compared to the first quarter of last year. The strong demand for our Back-end Equipment appears to be broad-based and driven by our customers' investment in capacity expansion. The demand for bonders led the growth once again. Moreover, the demand for packaging-related back-end equipment and CMOS Imaging Sensor (CIS) equipment was also strong.

Territorially, demand from the Chinese market remained good whereas the Taiwanese market was relatively softer.

During the first quarter, revenue from the Back-end Equipment Segment amounted to US\$176.2 million (HK\$1.37 billion), growing by 7.7% against the same period last year, although this represented a contraction of 9.9% from the fourth quarter of last year due to seasonal factors. Back-end Equipment revenue contributed to 44.7% of the Group's revenue during the first quarter of 2015. The Back-end Equipment Segment achieved a gross margin of 39.4% in the first quarter of this year.

The strong performance of our Back-end Equipment business was underpinned by robust demand in the semiconductor and LED markets, as well as from the CIS, automotive electronics and power management markets.

Bookings in our SMT Solutions Segment grew strongly by 31.5% over the preceding quarter and 41.9% over the first quarter of the preceding year, respectively. Revenue from our SMT Solutions Segment amounted to US\$161.0 million (HK\$1.25 billion), representing a surge of 59.6% as compared to the first quarter of last year but a decline of 15.7% as compared to the fourth quarter of last year, respectively. Revenue from the SMT Solutions Segment contributed to 40.8% of the Group's revenue during the first quarter of 2015.

The European market contributed strongly to the strength of our SMT Solutions business. Particularly, the automotive sector made significant contribution to our SMT Solutions business during the first three months of this year.

The SMT Solutions Segment achieved a gross margin of 40.6% and EBIT of 18.1% in the first quarter of this year.

#### **REVIEW** -continued

During the first quarter, revenue from our Materials Business Segment was almost flat as compared to the same period last year, as well as the preceding quarter. Revenue from our Materials Business Segment amounted to US\$56.9 million (HK\$441.5 million), representing contractions of 1.9% and 0.2% from the preceding quarter and from the corresponding period a year ago, respectively. Revenue from our Materials Business Segment contributed to 14.5% of the Group's revenue during the first quarter of 2015.

Bookings for our Materials Segment contracted 1.0% and 9.7% as compared to the preceding quarter and the same period last year, respectively.

By geographical distribution, China (including Hong Kong) (45.8%), Europe (19.0%), the Americas (7.6%), Malaysia (6.1%) and Taiwan (4.7%) were the top five markets for ASMPT in the first quarter of 2015.

During the first quarter, the Group achieved a gross margin of 36.4%, which is a contraction of 1.5% (154 bps) from the fourth quarter of last year but an improvement of 4.0% (403 bps) year on year. Net profits of the Group improved 81.6% and 16.8% as compared to the first and fourth quarters of last year, respectively.

Capital addition during the period amounted to HK\$88.8 million, which was fully funded by the quarter's depreciation and amortization of HK\$106.8 million. Cash on hand as of 31 March 2015 was HK\$2.33 billion.

#### **PROSPECTS**

Due to the strong rebound in our Group bookings, we expect Group billings to achieve a double digit percentage improvement in the second quarter over the same period of last year, and to produce a moderate-to-strong double-digit percentage gain over the first quarter of this year. The anticipated growth is expected to be driven mainly by the Back-end Equipment and SMT Solutions businesses. Additionally, our improved billings should lead to further improvements in our profitability.

Judging by our current performance, we are quite confident that we would be able to achieve a double-digit percentage growth in Group billings for the first half of this year over the same period of last year.

However, it would appear that the outlook for the remainder of this year is less visible as compared to the situation we encountered at the same time last year. We do notice that some customers, particularly customers in Taiwan, have become more cautious in their capital expenditure.

Nevertheless, with our diversified application markets and large customer base, we have reason to be confident that we will once again outperform the market in 2015.

#### REVIEW OF ACCOUNTS

The Audit Committee has reviewed the Group's unaudited condensed consolidated financial statements for the three months ended 31 March 2015.

#### **BOARD OF DIRECTORS**

As at the date of this announcement, the Board comprises Mr. Arthur H. del Prado (Chairman), Mr. Lee Wai Kwong, Mr. James Chow Chuen and Mr. Robin Gerard Ng Cher Tat as Executive Directors, Mr. Charles Dean del Prado and Mr. Petrus Antonius Maria van Bommel as Non-executive Directors, and Miss Orasa Livasiri, Mr. John Lok Kam Chong, Mr. Wong Hon Yee and Mr. Eric Tang Koon Hung as Independent Non-executive Directors.

On behalf of the Board **Lee Wai Kwong** Director

Hong Kong, 23 April 2015